

Occidental Petroleum Corporation

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President and Chief Financial Officer

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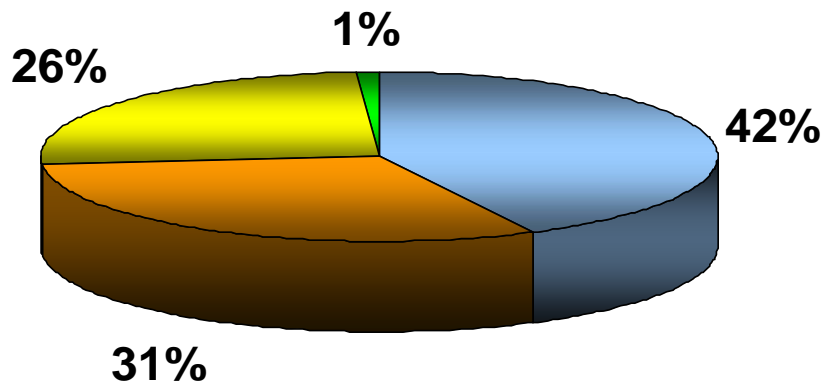
Agenda

- **Midstream & Chemicals**
- **Production Forecast**
- **Capital Forecast**
- **Acquisition Strategy**
- **Asset Return Results**
- **Cash Flow Priorities**
- **Investment Attributes**

Midstream Overview

Midstream 3-Year Average EBIT

2007 - 2009



■ Gas Processing

■ Marketing

■ Pipelines

■ Power Generation

- 3-Year Average EBIT was \$374 Million
- 2009 EBIT was \$235 Million
- \$3.8 Billion net PP&E and investments
- Significant and growing fee income

Midstream Lines of Business

Gas Processing

- Located near our domestic producing operations
- Processes both Oxy and third-party gas
- Spread between natural gas and NGL prices drives business

Marketing & Trading

- Maximizes value of company's production
 - Spread in pricing between various grades of crude oil drives business
- Gas storage arbitrage
- Gas storage capacity of 30.5 BCF
- Phibro is long a basket of commodities

Midstream Lines of Business

Pipelines

- Oxy owns 2,760 miles of oil pipeline in Permian Basin and Oklahoma
- 22% ownership of Plains All American Pipeline, G.P.
- 24.5% ownership of Dolphin Pipeline
- Fee-based business

Power Generation

- Oxy power and steam generation facilities at our Louisiana and Texas chemical sites
- 50% ownership in a power generation facility at Elk Hills
- Spread between natural gas price and electricity price drives business

Midstream 5-Year Outlook

EBIT Growth to \$1 Billion Annually by 2014

- Increased pipeline fees
- Addition of Phibro
- Increased gas and CO₂ plant capacity
- Bolt-on acquisitions likely

Chemicals Overview

- **5-Year Average EBIT was \$688 Million**
- **\$ 389 Million EBIT in 2009**
- **\$ 2.6 Billion Net PP&E**
- **Focus on Chlorovinyls**
- **Major Factor in its Industry**
- **Earnings are Volatile**

See attached for GAAP reconciliation



Major Market End Uses for OxyChem Products

Chlorovinyls

- **Building Materials / Automotive Products**
- **Pulp & Paper / Aluminum Production**
- **Water Treatment / Disinfection**
- **Medical Products**
- **Fertilizers / Ag Feed**

Other Products *

- **Soaps / Detergents / Paint Pigments**
- **Ice Melting / Dust Control / Oil Field Services**

** Other Products Accounted for 12% of Sales & 16% of Earnings in 2009*



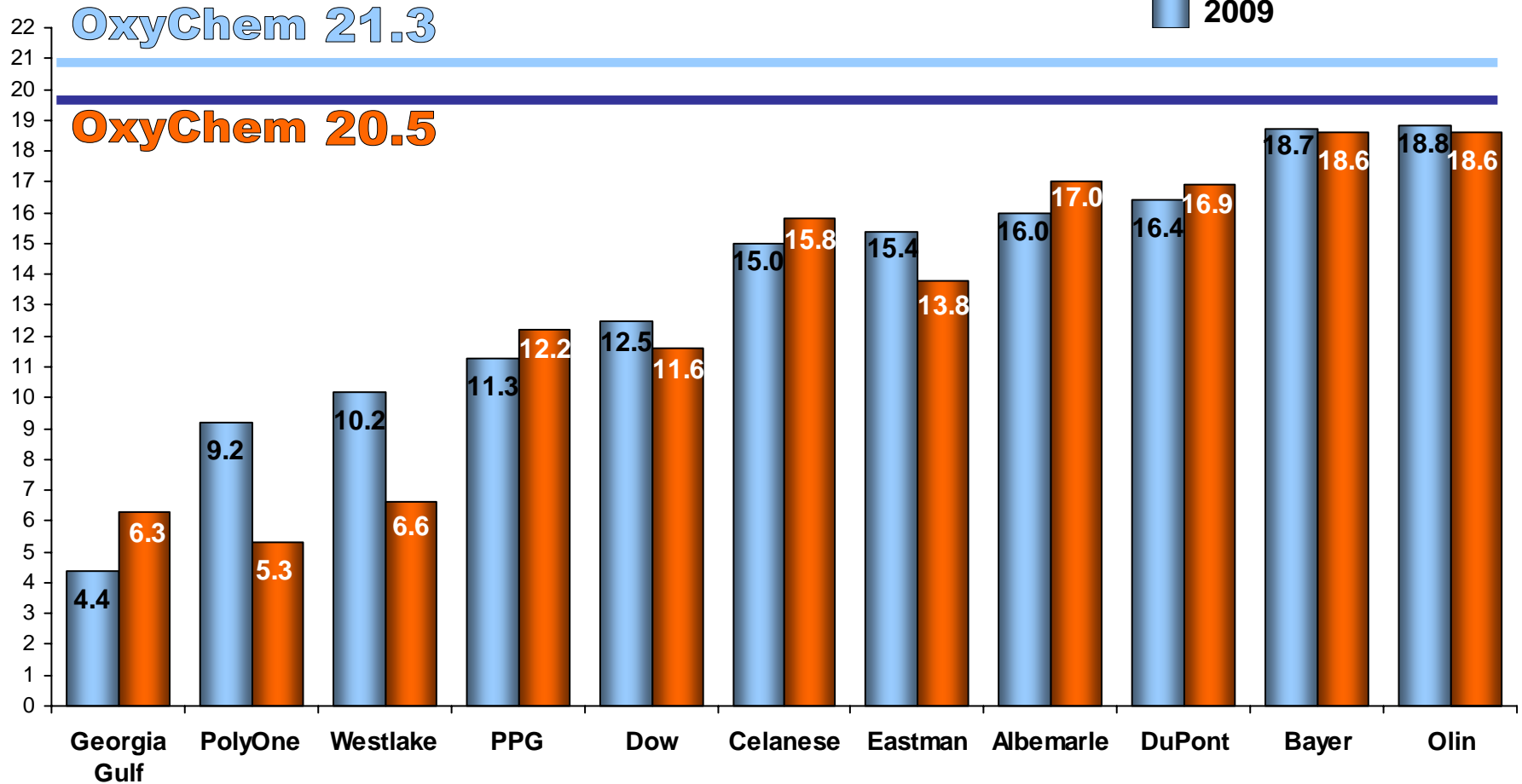
Chemical Companies Comparison

EBITDA

Percent of Sales

3-yr Avg ('07-'09)

2009



See attached for GAAP reconciliation



Chemicals 5-Year Outlook

- **Expect average annual EBIT of \$700 Million over next five years**
- **Opportunity for small bolt-on acquisitions**

E&P Business Drivers

- **Volume Growth**
- **Capital Expenditures**
- **Acquisitions**
- **Return Targets**

Volume Growth Drivers

- **Base 5 – 8% Growth**
 - CO₂ in Permian
 - Current California risked prospects
 - Rockies gas
 - Bahrain
 - Oman
 - Iraq
- **Upside from Existing Holdings**
 - New California conventional and unconventional prospects
 - Permian exploration
 - Rockies gas
 - Argentina
- **Additional opportunities from balance sheet and cash generation**
 - Domestic properties acquisitions
 - New Middle East projects

Major Potential Drivers of Production and Profitability

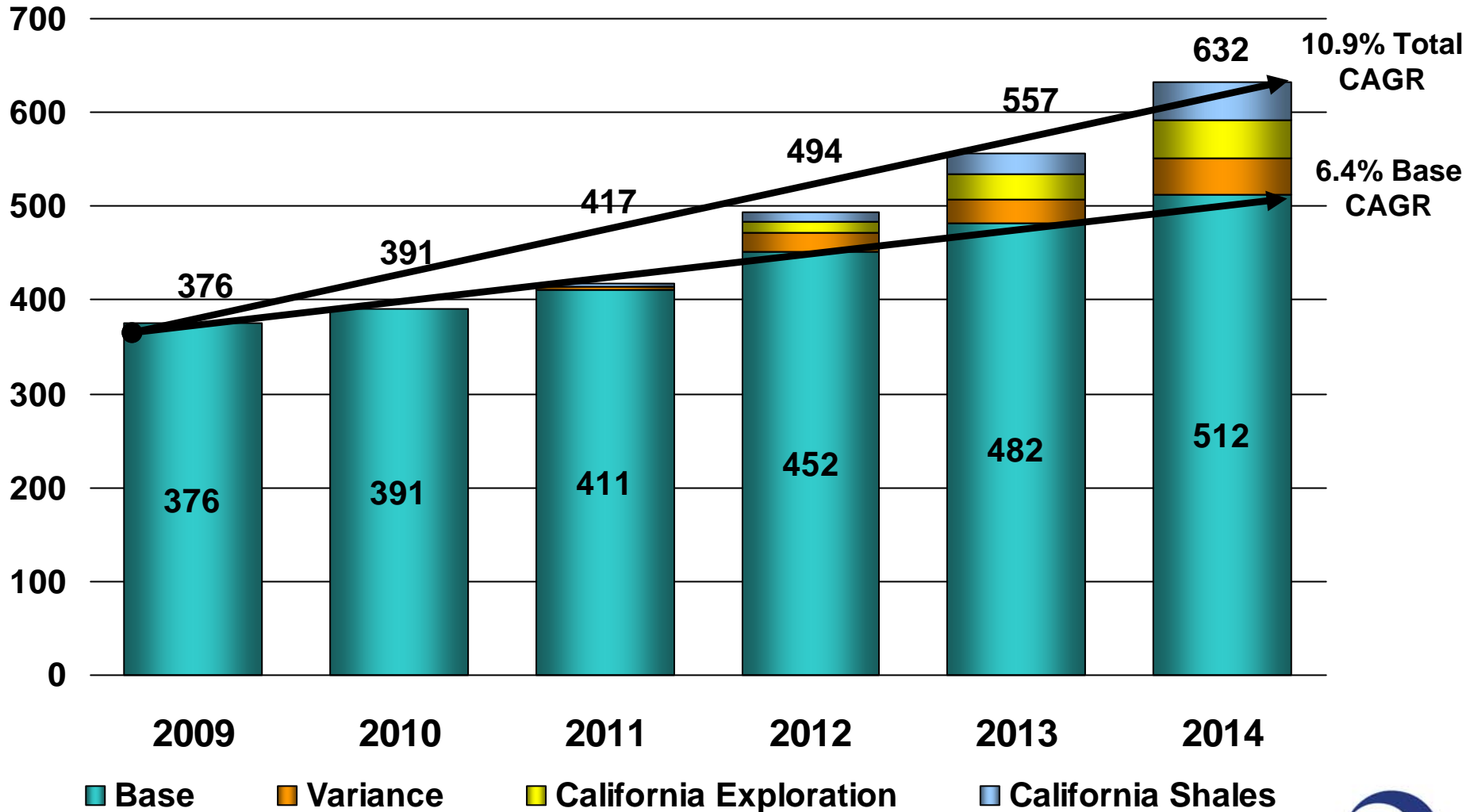
- **California Non-conventional**
 - 870,000 potential acres with virtually no royalties
 - EUR of 400 – 700 MBOE per well
 - Modest F&D
 - Modest success built into production wedge
- **California Conventional**
 - 50 prospect inventory and growing
 - Low F&D
 - Considerable success so far
 - Only two or three moderate exploration successes built into production wedge

Major Potential Drivers of Production and Profitability

- **Rockies Gas**
 - 3.8 TCFE potential
 - Base uses \$6.00 gas in 2014
 - Upside case is \$7.00 gas in 2014
- **Permian CO₂**
 - 3 billion net barrels in resource from Oxy operated only
 - Possibly more CO₂ available over the 5-year period
 - Probable better response by 2013-14

U.S. Production Outlook

Thousand BOE/Day



Major Potential Drivers of Production and Profitability

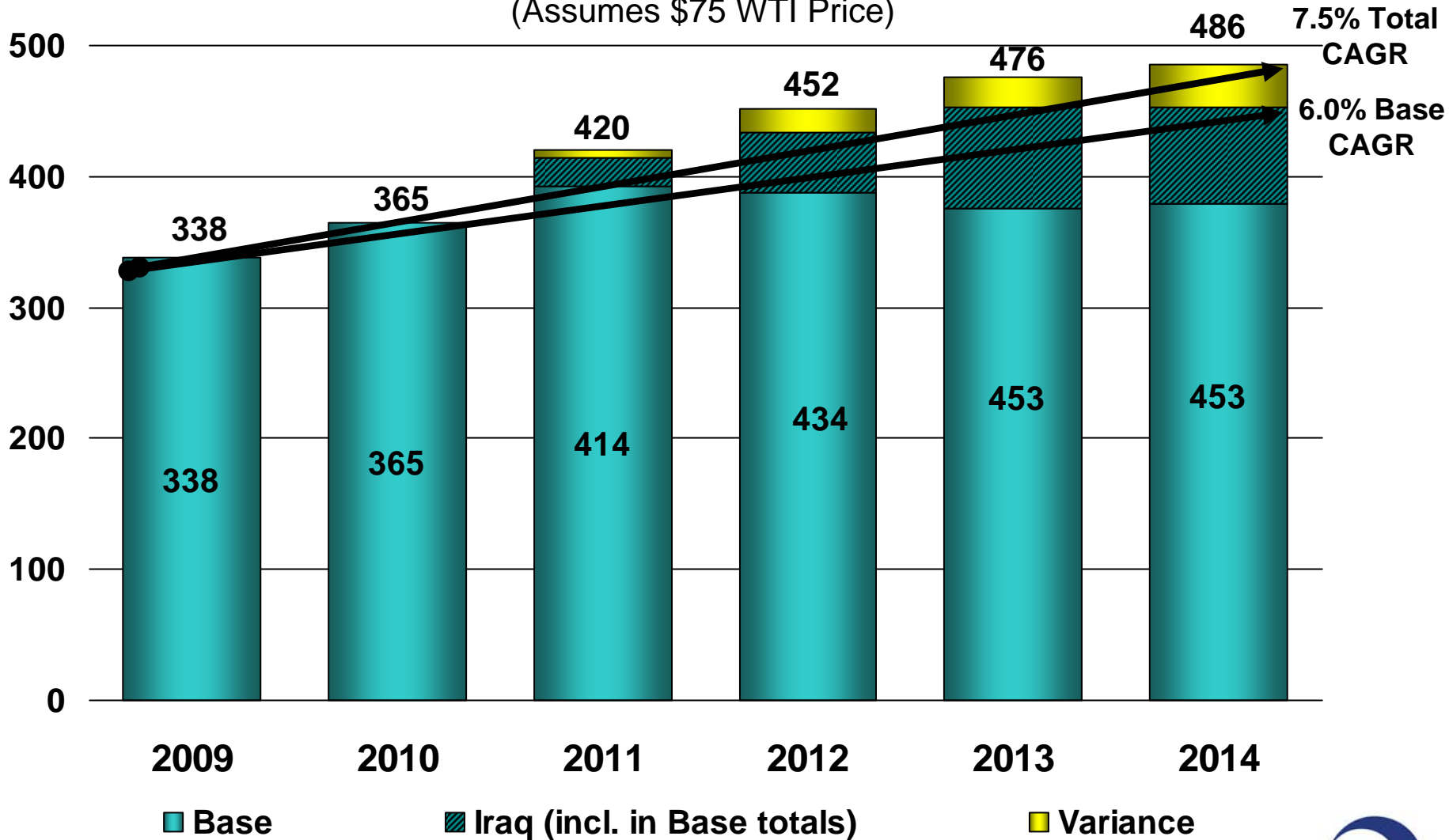
- **Bahrain**
 - Base case shows steady but not aggressive progress
 - Possible better oil results by 2014
- **Oman**
 - Base shows only modest growth of Oman gas markets
 - Likely better growth by 2014
- **Libya**
 - Little progress assumed
 - Possible need by the government for better production growth by end of the period

Major Potential Drivers of Production and Profitability

- **Argentina**
 - Modest base case shown
 - Potential is very high
- **Iraq**
 - Field is capable of outperforming our estimates

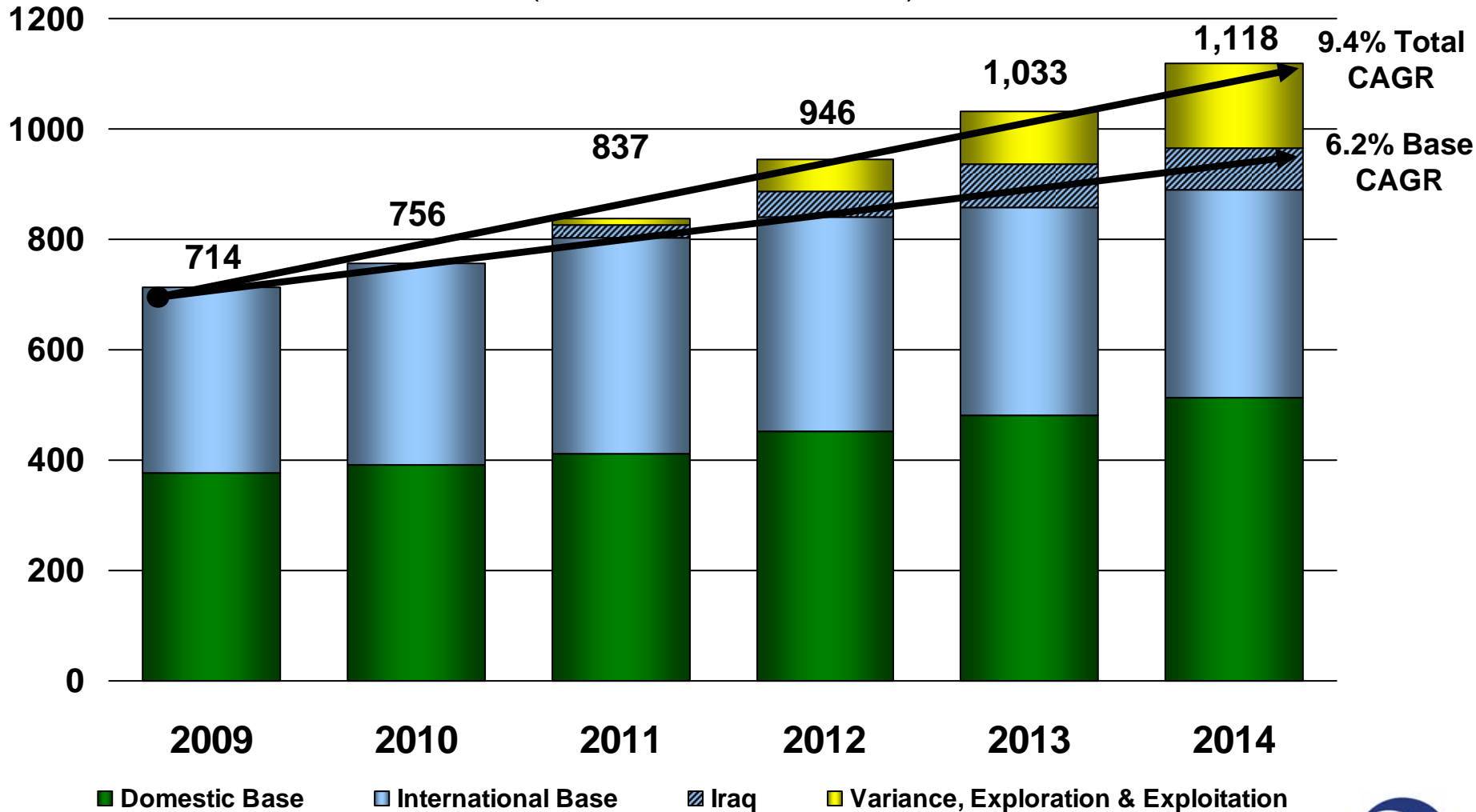
International Production Outlook

Thousand BOE/Day
(Assumes \$75 WTI Price)

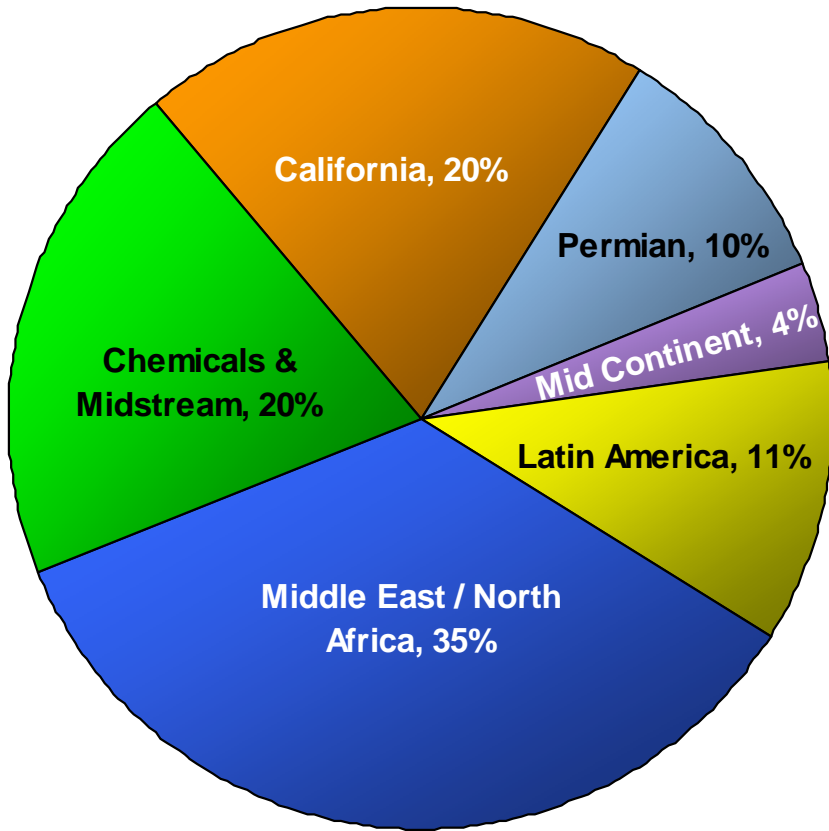


Worldwide Production Outlook

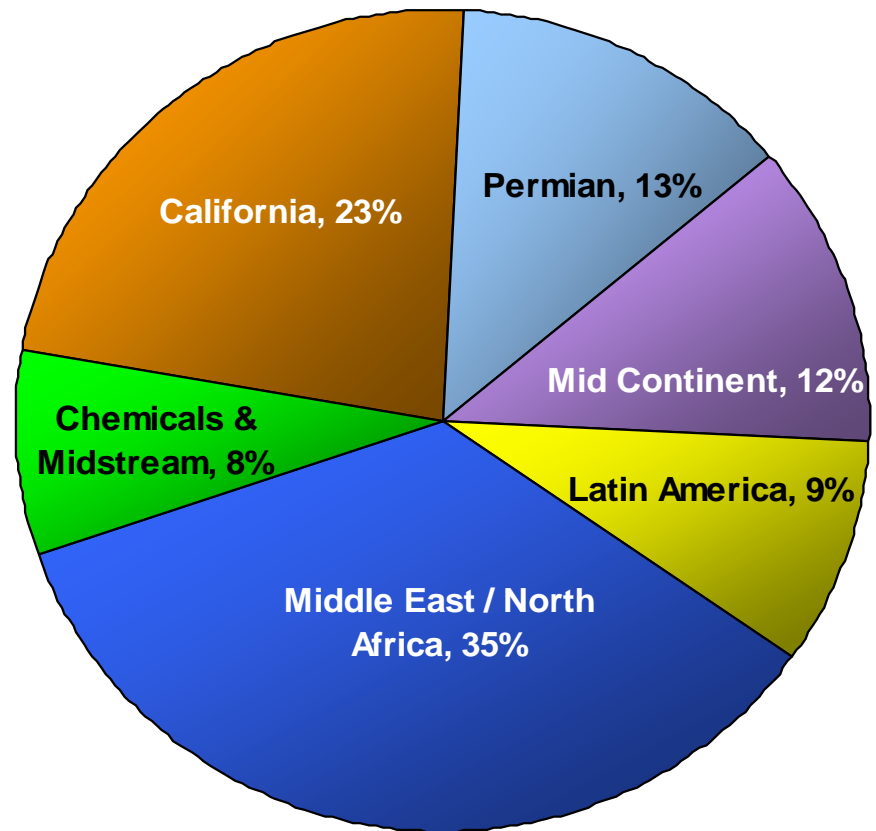
Thousand BOE/Day
(Assumes \$75 WTI Price)



Capital



2010 Capital - \$4.5 Billion



2010 – 2014 Capital - \$27.5 Billion

International share will remain at 45% of Capital Program

Acquisition Strategy

- **Company's core business is acquiring assets that can provide future growth through improved recovery**
 - Foreign contracts
 - Domestic add-ons
 - Small incremental additions to production in short term
- **Generate returns of at least 15% in the U.S. and 20% internationally**
- **Overall average finding & development costs of less than 25% of selling price**
- **Even with the additional capital shown, program will generate a significant amount of free cash flow**
- **Large number of opportunities over 5-year period**

Sources of Acquisitions

- **Permian**
 - 1,500+ Operators; 75,000+ Royalty owners
- **California**
 - Large acreage holders
- **Other U.S.**
 - Small investments in emerging plays
- **Foreign**
 - Additional foreign contracts

Reserves Replacement

Million BOE

	<u>Improved Recovery</u>	<u>Acquisitions</u>	<u>Others</u>	<u>Total</u>	<u>Reserve Replace %</u>	<u>Worldwide Production</u>
2005	128	139	104	371	220%	169
2006	137	325	51	513	259%	198
2007	254	60	(72)	242	116%	208
2008	247	210	(121)	336	153%	220
2009	173	160	150	483	206%	235
3-Year Avg.	225	143	(14)	354	160%	221
5-Year Avg.	188	179	22	389	189%	206

Acquisitions

	Investment in Acquisitions (\$ Million)	Reserves Immediately Added from Acquisition (MMBOE)	Improved Recovery (MMBOE)
2005	\$ 1,807	139	128
2006	\$ 4,463	325	137
2007	\$ 1,103	60	254
2008	\$ 3,202	210	247
2009	\$ 703	160	173

See attached for GAAP reconciliation



Return on Assets

Net Income Return on Assets 5 Year Average

U.S.	19%
International	24%
Total E&P	21%

Cash Flow* Return on Assets 5 Year Average

U.S.	27%
International	41%
Total E&P	31%

* Net Income + DD&A

See attached for GAAP reconciliation



Finding & Development Costs per Barrel

	<u>6:1 *</u>	<u>Actual Prices **</u>	<u>F&D Costs as a % of WTI Price</u>
2009	\$ 7.90	\$ 9.64	16%
3-Year Average (2007 – 2009)	\$15.04	\$18.40	24%
5-Year Average (2005 – 2009)	\$14.77	\$16.84	24%
10-Year Average (2000 – 2009)	\$ 9.15	\$ 9.82	19%

* Oil / Gas Energy Content (Industry convention)

** Gas converted to BOE @ WTI Oil Price / NYMEX Gas Price

See attached for GAAP reconciliation



Cash Flow Priorities

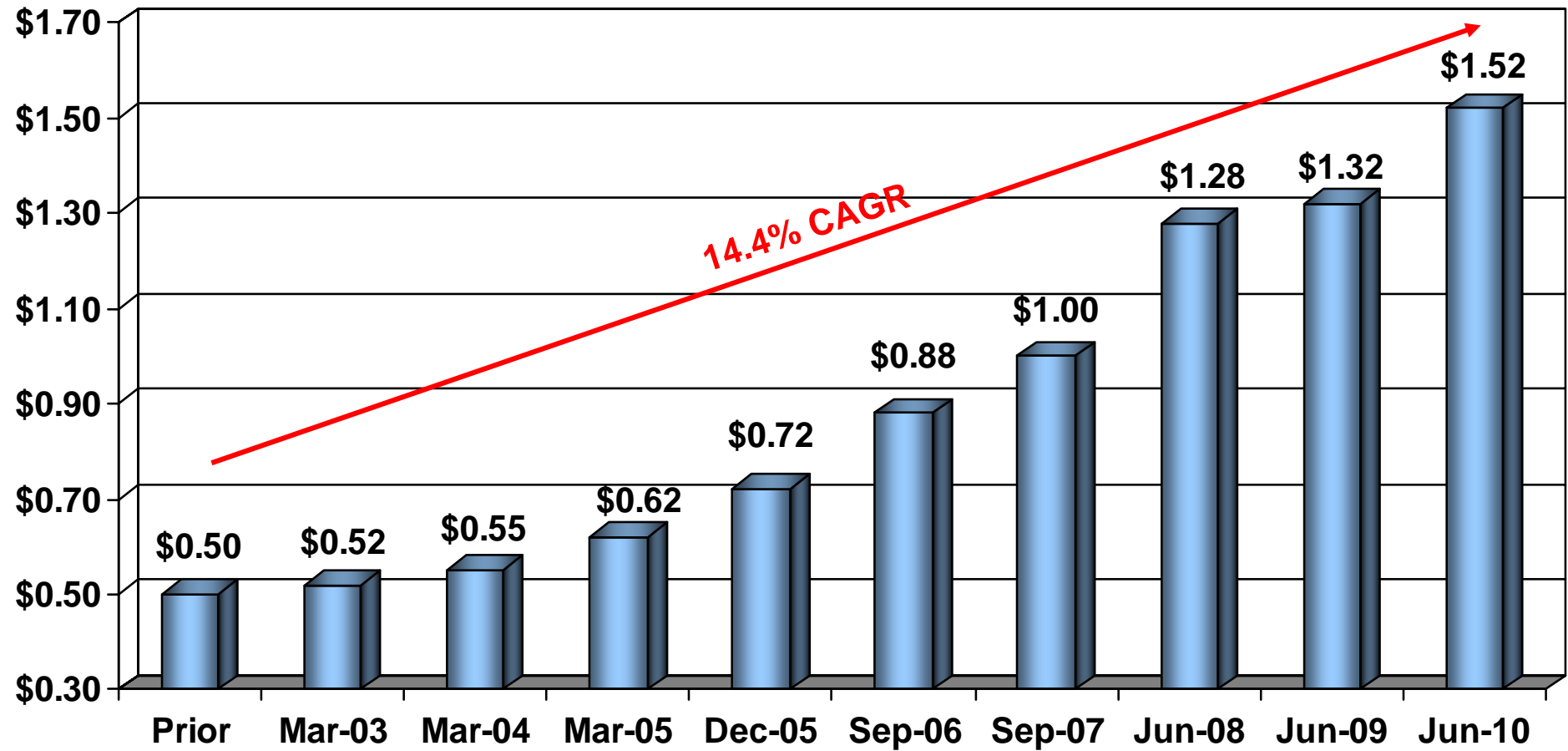
- 1. Base/Maintenance Capital**
- 2. Dividends**
- 3. Growth Capital**
- 4. Acquisitions**
- 5. Share Repurchase**

Capital Spending Program

- Base Oil & Gas capital historically running at \$2.5 billion
- As production increases, the base capital will grow

	(\$ in Billions)	
<u>Oil & Gas and Midstream Capital</u>	<u>2010</u>	<u>2010-2014 Cumulative</u>
Growth Capital	\$ 1.8	\$11.2
Base Capital	<u>2.5</u>	<u>15.0</u>
Total Oil & Gas and Midstream Capital	<u><u>\$ 4.3</u></u>	<u><u>\$26.2</u></u>

Dividends



Conservative Accounting

<u>Company</u>	<u>Proved Developed Reserves / Total Proved Reserves</u>	<u>Unproved Properties plus Goodwill / Net Capitalized Costs plus Goodwill</u>
OXY	77.3%	6.7%
A	54.4%	10.0%
B	59.2%	21.6%
C	69.1%	8.2%
D	70.5%	39.3%
E	70.3%	40.5%
F	61.4%	13.6%
G	70.7%	21.9%
H	70.1%	22.6%
I	67.3%	3.4%
J	56.6%	21.0%

Capital Program Effectiveness

(Equity Market Value Created per \$1 Change in Shareholders' Equity*)

<u>Company</u>	<u>Five years ended 12/31/09</u>	<u>Ten Years ended 12/31/09</u>
OXY	\$2.67	\$2.57
A	\$2.28	\$2.53
B	\$1.67	\$1.31
C	\$1.38	\$1.63
D	\$1.38	\$1.29
E	\$1.06	\$1.13
F	\$0.75	\$1.28
G	\$0.60	\$0.83
H	\$0.25	\$0.66
I	(\$0.60)	\$0.87
J	(\$1.15)	(\$0.24)

* Impairments greater than 5% of Shareholders' Equity have been added back to Shareholders' Equity.

Investment Attributes

- **5 – 8% base annual production growth**
- **Opportunity for additional volume growth**
- **Annual increases in dividends**
- **Significant financial flexibility for opportunities in distressed periods**
- **Conservative financial statements**
- **Returns on invested capital significantly in excess of Company's cost of capital**
- **Committed to generating stock market value which is greater than earnings retained**
- **We believe this will generate top quartile returns for our shareholders**