

Second Quarter 2009 Earnings Conference Call

July 23, 2009

Oxy



Second Quarter 2009 Earnings – Highlights

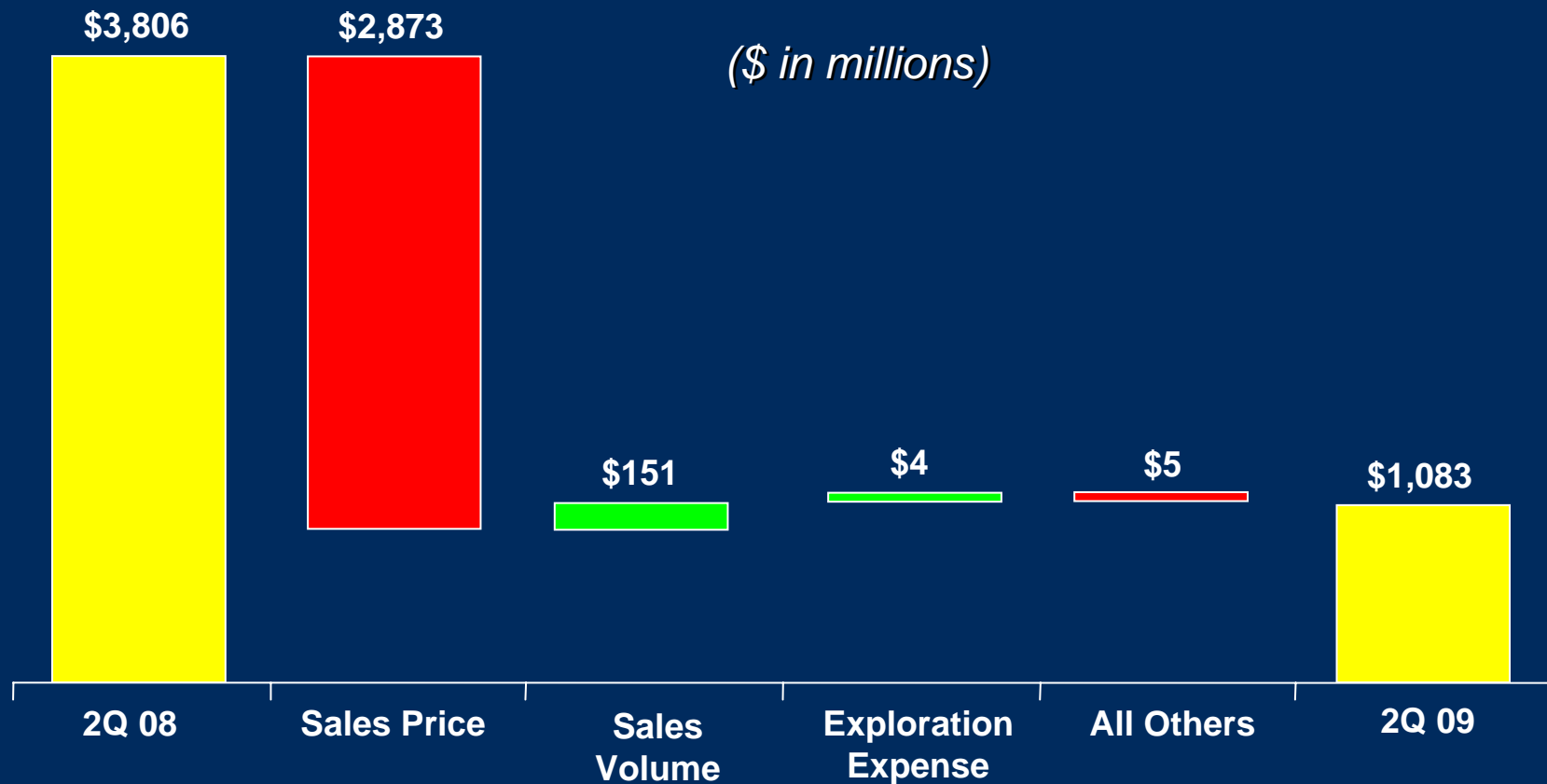


- *Core Results - \$689 Million vs. \$2.3 Billion in 2Q08*
 - *Core EPS \$0.85 (diluted) vs. \$2.78 in 2Q08.*
- Net Income - \$682 Million vs. \$2.3 Billion in 2Q08
 - EPS \$0.84 (diluted) vs. \$2.78 in 2Q08.

Second Quarter 2009 Earnings – Oil & Gas Segment Variance Analysis – 2Q09 vs. 2Q08



- **Core Results for 2Q09 of \$1.1 B vs. \$3.8 B in 2Q08**
 - Decrease due to lower crude oil and natural gas prices and higher DD&A rates, partially offset by higher sales volume and lower operating expenses.



*All Others include: Lower operating expense and higher DD&A rates.

Second Quarter 2009 Earnings – Oil & Gas Segment



	<u>2Q09</u>	<u>2Q08</u>
Reported Segment Earnings (\$ mm)	\$1,083	\$3,806
WTI Oil Price (\$/bbl)	\$59.62	\$123.98
NYMEX Gas Price (\$/mcf)	\$3.83	\$10.43

Oxy's Realized Prices

<i>Worldwide Oil (\$/bbl)</i>	<i>\$52.97</i>	<i>\$110.12</i>
<i>US Natural Gas (\$/mcf)</i>	<i>\$2.87</i>	<i>\$9.99</i>

Second Quarter 2009 Earnings – Oil & Gas Segment



- | | <u>2Q09</u> | <u>2Q08</u> |
|--|-------------|-------------|
| • Oil and Gas Sales Volumes (mboe/d) | 649 | 588 |
| – + 10.4% year-over-year | | |
| • Year-over-year sales volume increase includes: | | |
| – + 20 mboe/d from Dolphin; | | |
| – + 18 mboe/d from Argentina; | | |
| – + 17 mboe/d from Oman, and; | | |
| – + 12 mboe/d from domestic operations, partially offset by; | | |
| – - 19 mboe/d from Libya. | | |
| • Exploration expense was \$54 mm in 2Q09, in line with our guidance of \$60 mm. | | |

Second Quarter 2009 Earnings – Oil & Gas Segment



- The Argentina increase includes:
 - + 8 mboe/d from new production coming on line;
 - the effect of a 15 mboe/d production loss due to a strike in 2Q08, and;
 - partially offset by a 5 mboe/d loss from a strike in June 2009.
- Dolphin's increase reflects higher cost recovery volumes in 2Q09 resulting from a catch-up of unrecovered volumes from 1Q09.
- Substantially all of the domestic volume increase in the Midcontinent/Rockies and Permian was attributable to 2008 acquisitions;
 - California production increased as a result of new wells;
 - Long Beach production decreased 6 mboe/d from 1Q09 due to its contract that is similar to a production sharing agreement.
- The Middle East/North Africa included higher production in Oman and Dolphin and higher production sharing volumes compared to 2Q08;
 - Compared to 1Q09, production sharing volumes decreased by 14 mboe/d.

Second Quarter 2009 Earnings – Oil & Gas Segment – Cash Production Costs and Taxes

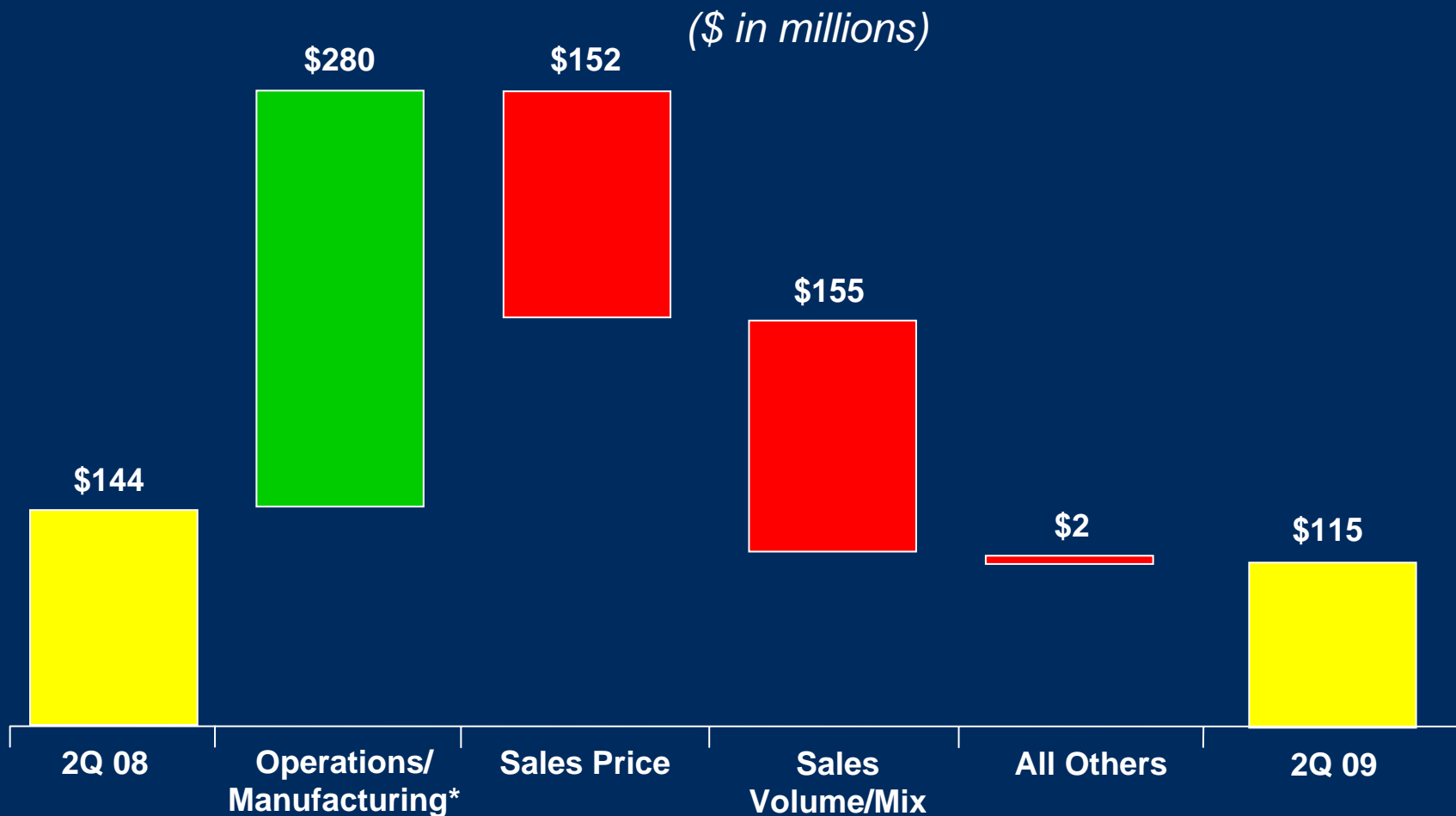


- Oil and gas cash production costs, excluding production and property taxes, were \$10.32 per boe in 1H09.
 - *This represents a 15% decline from 2008 full-year costs of \$12.13 per boe.*
- Oil and gas cash production costs, excluding production and property taxes, were \$10.17 per boe in 2Q09 vs. \$10.48 per boe in 1Q09.
 - These declines are due to lower workover, maintenance and utilities costs and, for the change from the prior year, the effect of higher production sharing volumes.
 - The lower costs reflect our continued cost reduction efforts.
- Taxes – other than on income were \$1.76 per boe for 1H09 vs. \$2.62 per boe for all of 2008.
 - These costs, which are sensitive to product prices, reflect lower crude oil and natural gas prices during 1H09.
 - In 2Q09, these taxes increased to \$1.82 per boe, compared to the 1Q09 rate of \$1.71 per boe, due to higher crude oil prices.

Second Quarter 2009 Earnings – Chemical Segment Variance Analysis – 2Q09 vs. 2Q08



- **Core Results for 2Q09 of \$115 mm vs. \$144 mm in 2Q08**
 - Better than our guidance of \$100 mm due to higher than expected chlorine pricing.

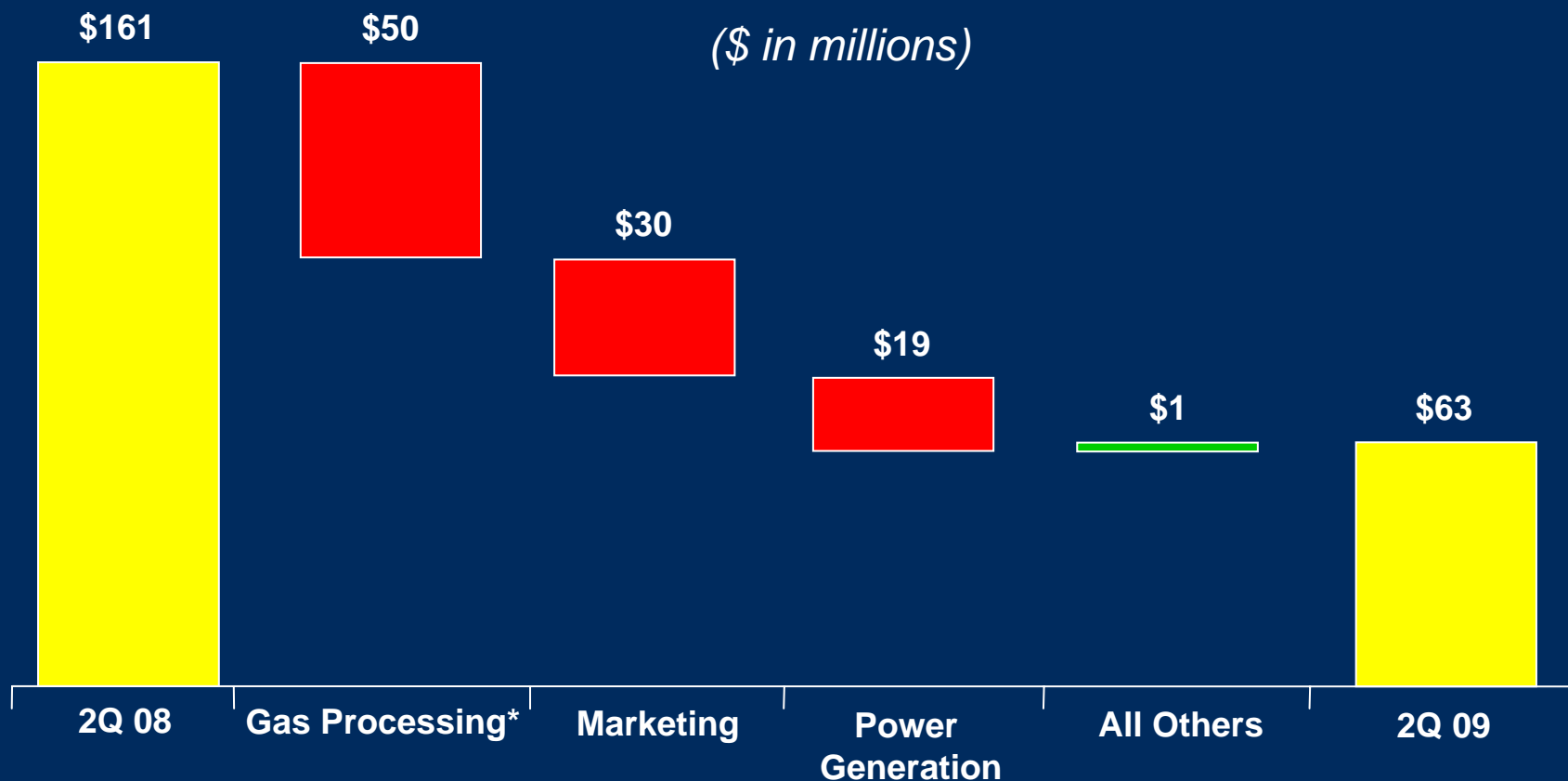


*Lower energy and feedstock costs.

Second Quarter 2009 Earnings – Midstream Segment Variance Analysis – 2Q09 vs. 2Q08



- **Core Results for 2Q09 of \$63 mm vs. \$161 mm in 2Q08**
 - Decline due to lower NGL realized prices in the gas processing business, lower earnings in crude oil marketing and reduced margins in the power generation business.



*Lower NGL Prices



Second Quarter 2009 Earnings – Effective Tax Rate

- Worldwide effective tax rate was 40% in 2Q09 vs. our guidance of 43%;
 - Decrease in rate reflects a higher proportion of expected total year domestic source pre-tax income.



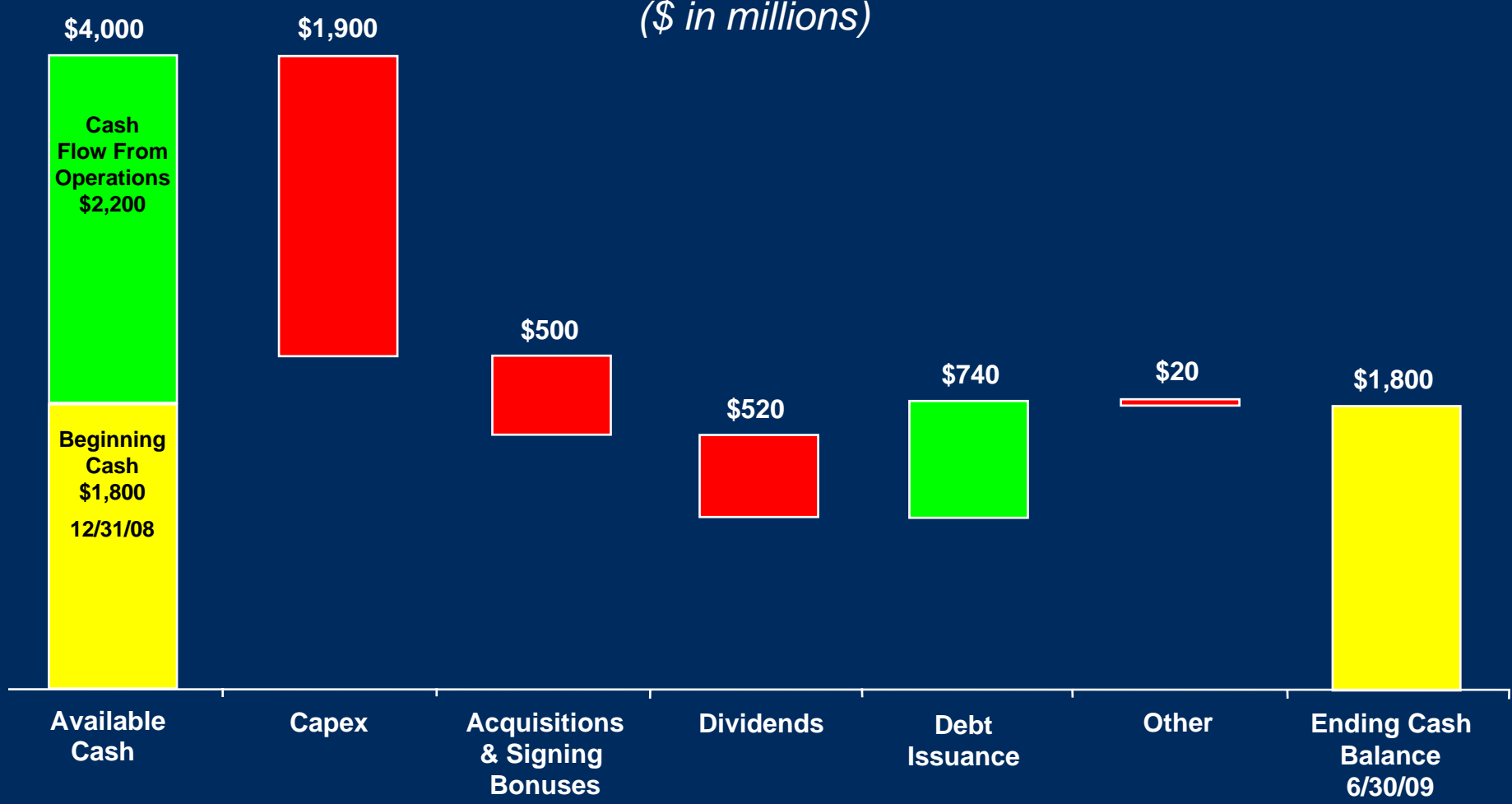
Second Quarter 2009 Earnings – Six Months Results

	<u>YTD2009</u>	<u>YTD2008</u>
• Net Income (\$ mm)	\$1,050	\$4,143
• EPS (diluted)	\$1.29	\$5.00
• Oil and Gas Sales Volumes (mboe/d)	651	598
– +9% year-over-year		
• Capital spending was \$831 million in 2Q09 and \$1.9 billion during 1H09.		
– We currently anticipate full year 2009 spending to be \$3.6 billion;		
– The \$100 million increase from our last estimate is mostly allocated to foreign Oil & Gas locations.		

Second Quarter 2009 Earnings – Cash Flow 2009 YTD



(\$ in millions)





Second Quarter 2009 Earnings – Shares Outstanding

Shares Outstanding (mm)	<u>YTD09</u>	<u>6/30/09</u>
Weighted Average Basic	810.8	
Weighted Average Diluted	813.7	
Basic Shares Outstanding		811.1
Diluted Shares Outstanding		813.9

Second Quarter 2009 Earnings – 3Q09 Outlook



- We expect 3Q09 oil and gas sales volumes to be similar to 2Q09, at about current oil prices.
 - This volume range reflects decreases from Midcontinent/Rockies due to natural declines and Dolphin due to its production sharing contract, offset by increases in California, Argentina and Oman.
- Commodity Price Sensitivity – Earnings
 - At current market prices, a \$1.00 per barrel change in oil prices impacts oil and gas quarterly earnings before income taxes by about \$39 mm;
 - A swing of \$0.50 per mmBTU in domestic gas prices has a \$20 mm impact on quarterly earnings before income taxes;
 - While the current NYMEX gas price is around \$3.70 per mmBTU, prices in California are about \$3.50, in the Permian about \$3.30, and the Rockies gas is in the \$3.00 range.
- We expect 3Q09 exploration expense to be about \$50 mm for seismic and drilling for our exploration programs.

Second Quarter 2009 Earnings – 3Q09 Outlook

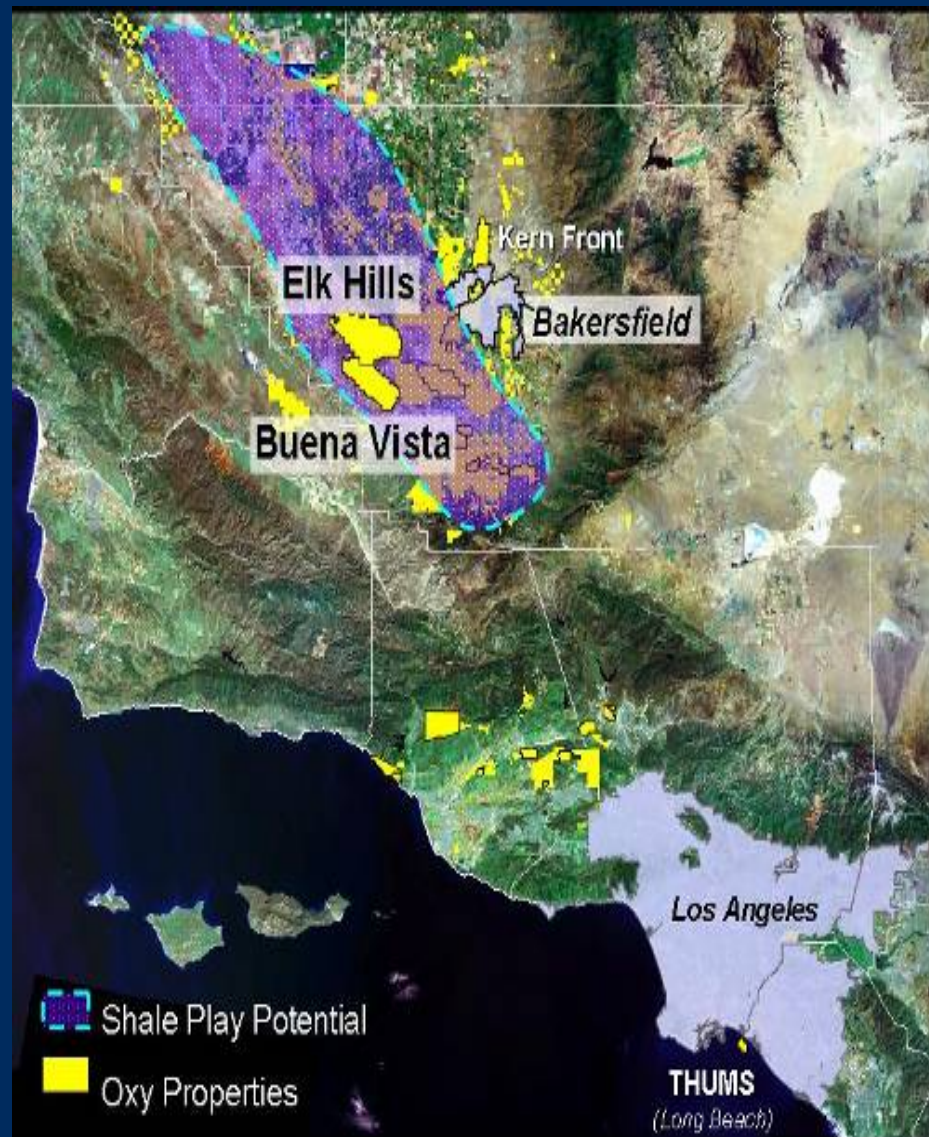


- For the Chemical segment, the second half of 2009 looks exceptionally weak.
 - The weakness in caustic soda is not being offset by chlorine price increases, resulting in declining margins;
 - The fourth quarter is traditionally the weakest for this business and we currently expect it to be about break even;
 - We expect 3Q09 Chemical earnings to fall at least 50% from 2Q09 levels.
- We expect our combined worldwide tax rate for 3Q09 to be in the 40% to 42% range, depending on the split between domestic and foreign sourced income.



Second Quarter 2009 Earnings – California Exploration

- *Excluding the Kern County discovery:*
 - Over the course of little over a year, we have drilled 34 exploration wells seeking non-traditional hydrocarbon bearing zones in California.
 - Of these wells, 9 are commercial and 16 are currently being evaluated;
 - We expect to drill an additional 8 exploration wells in 2009;
 - Oxy holds 1.1 mm acres of net fee minerals and leasehold in CA, which have been acquired in the last few years to exploit these opportunities. Discoveries similar to the Kern County discovery are possible in this net acre position.



Second Quarter 2009 Earnings – California Exploration – Kern County Discovery



KERN COUNTY DISCOVERY AREA

- Oxy believes there are between 150 mm and 250 mm gross barrels of oil equivalent reserves within the outlined area where we have drilled 6 wells to date.
- Oxy's interest in the discovery area is approximately 80%.
- Approximately two-thirds of the discovery is believed to be natural gas.
- The discovery area's producing zones, whose areal geological extent is still being defined, consists of conventional oil and gas bearing formations.
- It is probable that there are additional reserves outside the defined area.



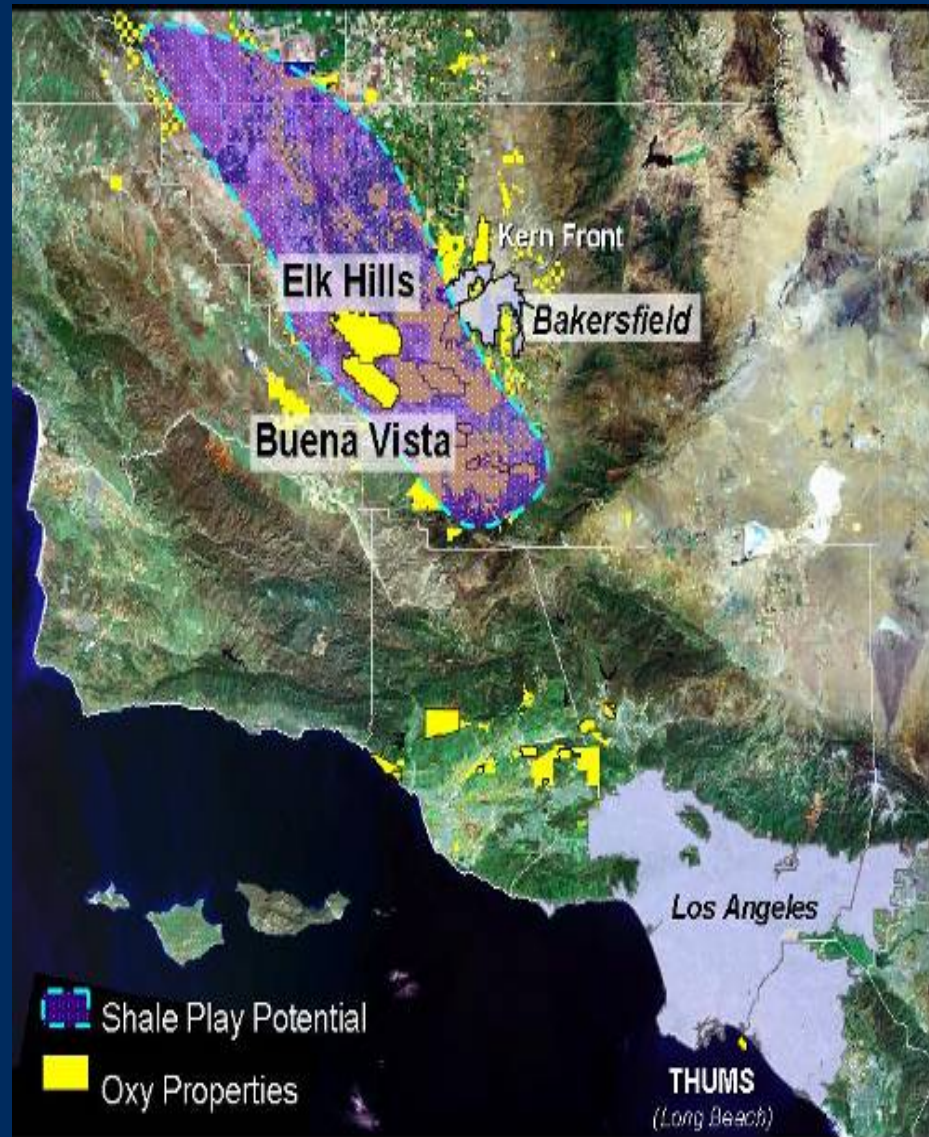
Second Quarter 2009 Earnings – California Exploration – Kern County Discovery

KERN COUNTY DISCOVERY AREA

	<u>2Q09</u>	<u>1Q09</u>
Gross Production*		
– Natural Gas (mmcf/d)	74	28
– Liquids (mb/d)	<u>5</u>	<u>3</u>
– Total mboe/d	<u><u>17.3</u></u>	<u><u>7.7</u></u>
Number of producing wells	6	4
Conventional Primary Production	✓	✓

*Production as of each of the quarterly earnings disclosure dates.

Second Quarter 2009 Earnings – California Exploration – Kern County Discovery



- *In the Kern County discovery area:*
 - We expect to drill an additional 17 wells during 2009;
 - The wells in this area cost about \$3.5 to \$4.0 million to drill and complete and have payout periods of less than six months;
 - The combined finding, development, and lifting costs are expected to be significantly less than \$10 per boe;
 - We will also need to expand our 400 mmcf/d gas processing plant in Elk Hills to accommodate the expected production from the Kern County discovery;
 - There will be oil production from shale zones in this area.

